



Advancing Productivity, Innovation,  
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[www.APICSRICHMOND.org](http://www.APICSRICHMOND.org)

March 2007

### Next Meeting

Facility Tour  
of

The U.S. Army  
Quartermaster  
Museum



Tuesday, March 13, 2007

Building 5218  
A Avenue & 22nd Street  
Fort Lee, Virginia, 23801-1601

5:15 – 5:30 PM

Registration

5:30 PM

Tour Begins

#### Cost

**\$5 (or more) per person, member and guest. All proceeds will be donated to the museum.**

Join us for dinner immediately following the tour at Outback Steakhouse (at your own expense) in Colonial Heights. Directions will be provided after the tour.

**RSVP by Friday, March 9**

To

Michael Kurze at

[VicePresident@APICSrichmond.org](mailto:VicePresident@APICSrichmond.org)

Cell phone contact the day of the event:

Michael Kurze,  
(804) 243-0600

**Please Share This  
With Your Colleagues**

## March Professional Development Meeting: U.S. Army Quartermaster Museum at Fort Lee

So, you wanna talk  
Supply Chain &  
Logistics ?!?!



Join us for our next PDM on March 13, 2007. This time, we will have the opportunity to visit the [U.S. Army Quartermaster Museum at Fort Lee](#). Since 1957, the Quartermaster Museum has preserved the history and heritage of the U.S. Army Quartermaster Corps, the Army's oldest logistic branch. For more than two centuries, Quartermaster soldiers have fed, clothed, and equipped the United States Army. The museum's mission is to collect, preserve, exhibit and interpret the history of the Quartermaster Corps from its birth in 1775 to the present. To this end, the Museum has collected over 23,000 artifacts relating to the Corps' history and has assembled thousands of documents relating to Quartermaster Corps history.

Registration is at 5:15pm, and the guided tour starts at 5:30pm. Cost for this event is \$5 for members and guests. 100% of the proceeds will be donated to the Museum. We would like to invite all members and guests afterwards to join us for dinner at Outback Steak House (at your own expense) in Colonial Heights. Directions to the restaurant will be provided after the tour.

The United States Army Quartermaster Museum is located on a military installation, Fort Lee, Virginia. All Visitors are subject to force protection procedures. When visiting the post, you must present a photo identification to gate personnel and identify your destination (Quartermaster Museum / APICS Tour). In order to get a temporary pass, you will need the following items:

- Valid Driver's License
- Proof of Vehicle Insurance
- Vehicle Registration

For Directions, see Page 3 or visit the PDM page at [www.APICSrichmond.org](http://www.APICSrichmond.org) for all the details.

## President's Message

Sandra Faulkner, CPIM

**GREETINGS!** Thanks again to those who attended our February Professional Development Meeting. Mr. Pat Bettini, CPIM, Senior Partner with Oliver Wight Americas, provided an excellent overview of the organization and execution of a **Sales & Operations Planning (S&OP)** process. He focused his presentation on how, with S&OP, all functions align and work together to improve communication, decision-making, flexibility and, ultimately, the success of the business in meeting strategic plans.

### March Meeting

Our [March Professional Development Meeting \(PDM\)](#) will be a guided tour of the **Quartermaster Museum at Fort Lee** in Petersburg on Tuesday, March 13, 2007. The Museum is normally closed in the evening, but they will keep it open for us on that day. The presentation starts at 5:30 pm; Welcome and Registration are at 5:15 pm. A "tip of the hat" to Michael Kurze, our Chapter Vice President, for coordinating this tour. Get the details on the front page of the Newsletter or on our [PDM page](#).

### Board and Committee Election

During March, Chapter VP Michael Kurze will be putting together a Nominating Committee seeking officers for the 2007-2008 Chapter Year. Voting will take place at our May Meeting. If you would like to participate on the Nominating Committee or if you have an interest in being a leader in the Richmond Chapter or serving on a Committee (Membership, Education, and/or Marketing), let Michael know by e-mail at [VicePresident@APICSRichmond.org](mailto:VicePresident@APICSRichmond.org). Here are two related excerpts from our Chapter By-Laws:

#### ARTICLE V. - OFFICERS

##### Section 1. - Election and Term

- Election shall be at the annual meeting. Nomination from the floor shall be recognized if accompanied by a letter of willingness to serve.
- The elected officers and board members receiving a majority of the votes shall be installed and take office immediately upon the conclusion of the annual business meeting.
- No more than forty nine (49) percent of the board of directors shall be from the same firm.
- Officers shall be elected for a term of one (1) year, to coincide with the fiscal year (starting July 1 and ending June 30) for the chapter.

#### ARTICLE VII. - COMMITTEES

##### Section 1. - Committees

- Nominating Committee
  - The committee shall be chaired by the current Chapter Vice President, and members shall be appointed by him or her not later than twenty (20) days prior to the annual business meeting of the chapter.
  - The committee shall select one or more candidates for each office and obtain their acceptance of such nomination.
  - The committee shall, at least ten (10) days prior to the annual election, advise the chapter membership of the nominees.

### Education

Our next educational event is the **Master Planning of Resources Workshop**, which is being offered through the Community College Workforce Alliance (CCWA). The deadline for registration is Friday, March 9. You can read more about this Workshop, and the other Workshops associated with preparation for becoming Certified in Production & Inventory Management (CPIM), on our website at [www.APICSRichmond.org](http://www.APICSRichmond.org).

Best of luck to those who are sitting for the upcoming **Certified Supply Chain Professional (CSCP)** Exam in March. This is a comprehensive four-hour exam which will be administered in paper-and-pencil format on March 24, 2007. Interested in taking the next offered CSCP Exam? Consider preparing for the upcoming June 23 Exam with us. Read more about the CSCP 4-day Workshop being offered by the Richmond Chapter in the January 2007 Newsletter, on-line at [www.APICSRichmond.org/news/2007-Jan.pdf](http://www.APICSRichmond.org/news/2007-Jan.pdf).

We look forward to your continued participation in the programs and events sponsored by your Richmond

## Education Corner

### Ivana Perkinson, CPIM, Vice President - Education

Greetings to all from the Education Corner. As you know, our Master Planning of Resources class is fast approaching. And before we break for the summer, the chapter will also offer the Detailed Scheduling and Planning class in May.

#### Master Planning of Resources

Friday, March 16, 2007, 8:00am - 5:00pm  
Saturday, March 17, 2007, 8:00am - 5:00pm  
Saturday, March 24, 2007, 8:00am - 5:00pm  
Registration Deadline: Friday, March 9, 2007  
Cost: \$375 for members, \$450 for non-members

#### Detailed Scheduling and Planning

Friday, May 11, 2007, 8:00am - 5:00pm  
Saturday, May 12, 2007, 8:00am - 5:00pm  
Saturday, May 19, 2007, 8:00am - 5:00pm  
Registration Deadline: Friday, May 4, 2007  
Cost: \$375 for members, \$450 for non-members

#### CSCP Certification (Certified Supply Chain Professional)

I have already had some interest from a few members for the CSCP (Certified Supply Chain Professional) review class. I will be preparing a detailed flyer which will be published by the end of this month, which will detail the time, location, and cost of the class. At this moment, I've tentatively held the week of April 23, 2007 for this class. This would be a 4 ½ day class and would be completed in time for the June 23, 2007, exam date. Please email me at [Education@APICSrichmond.org](mailto:Education@APICSrichmond.org) if you are interested.

## Membership Corner

### Anne Kraft, Vice President - Membership

I'd like to welcome our new members:

**Jason Billups**, Xymid, LLC  
**Joy Harder**, MeadWestvaco

**Craig Harris**  
**Mike Congdon**

**AJ Fiorenz**, Metl Span

It's great to have you in the Richmond Chapter! Please join us at next Professional Development Meeting (PDM) at the **Quartermaster Museum at Fort Lee in Petersburg** on Tuesday, March 13, 2007.

One of our Chapter's primary goals is to "provide opportunities to the membership and local businesses to enhance relationship and communications." Retaining and expanding our membership is paramount to that goal. No one can promote our Chapter as you can --- we need and appreciate your help! One of the best ways to promote our Chapter is through word of mouth. We encourage all of our members to invite a friend or associate to one of our meetings --- we welcome visitors. Speak to your company about our organization and becoming a Corporate Member. If you think your company would like to host a plant tour for our group, please let us know.

**Congratulations are in Order** for **Dawn Caullwine**, **Mary Ward**, and **Tucker Norton** for their recent **CPIM certification**, and for **Ronald Schulz** for his recent **CSCP certification**. Have you recently received your CPIM, CSCP, or CIRM certification? If so, please send me a note. We would love to recognize your accomplishment.

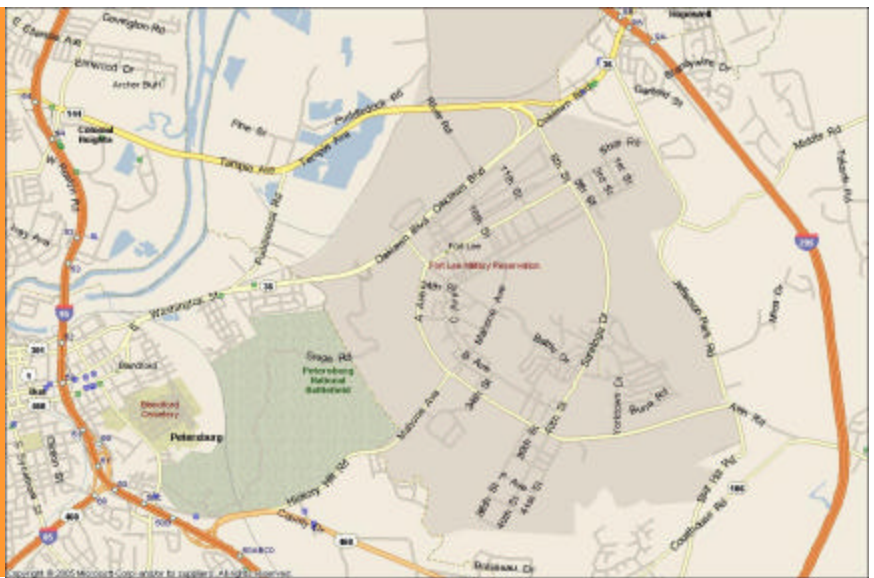
#### Directions to: US Army Quartermaster Museum

##### Via I-95 (Richmond and points west):

- Take **I-95** south towards Petersburg.
- Take **Exit 52** and turn left (eastbound) onto **Wyeth Street**. Continue 2.8 miles.
- Turn **right** at the **Lee Avenue Gate**. Get immediately in the right hand lane and park in the Welcome Center parking lot.

##### Via I-295 (east side of Richmond):

- Take **I-295** south towards Petersburg.
- Take **Exit 9B** (VA-36 W/Oaklawn Blvd) toward Fort Lee/Colonial Heights. Continue 2.4 miles.
- Turn **left** at the **Lee Avenue Gate**. Get immediately in the right hand lane and park in the Welcome Center parking lot.



## APICS Richmond Chapter, Inc. Board of Directors

### **President**

Sandra Faulkner, CPIM  
Philip Morris USA  
President@apicsrichmond.org

### **Chapter Vice President**

Michael Kurze, CPIM  
Zeiss Optical  
VicePresident@apicsrichmond.org

### **Treasurer**

Michael Seifert, CPIM, JONAH  
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### **Immediate Past President**

Darrin Armentrout  
Cherokee Information Systems  
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### **Education VP**

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To learn more about the APICS community, visit [www.apics.org](http://www.apics.org).



**APICS Richmond Chapter, Inc.**

**Attn: Sandra Faulkner, President**  
**P.O. Box 1566**  
**Mechanicsville, VA 23116**