



Advancing Productivity, Innovation,  
and Competitive Success

[www.APICSRICHMOND.org](http://www.APICSRICHMOND.org)

October 2006

Next Meeting

Plant Tour



Alstom Power's

Willis Road Facility

Tuesday, October 10, 2006

Alstom Power Facility  
1200 Willis Road  
Richmond, VA 23237

Facility Tour begins at 6:00 PM

Refreshments & Networking  
immediately following the tour

Cost

No charge to members

NOTE: No open-toed shoes  
allowed; must wear eye protection  
(provided)

RSVP by Friday, October 6

By email:

[President@APICSRichmond.org](mailto:President@APICSRichmond.org)

By phone:

Sandra Faulkner  
(804) 283-9710

Please Share This  
With Your Colleagues

# ALSTOM

## October Plant Tour

### Alstom Power's Willis Road Facility

Join us on Tuesday, October 10, 2006, at 6:00pm as we Tour Alstom Power's Willis Road Facility. Our tour Guides are Mr. Steve Schottelkotte and Mr. Doug Braun. Thanks to Charles Tweed of Alstom for arranging this event for the Chapter!

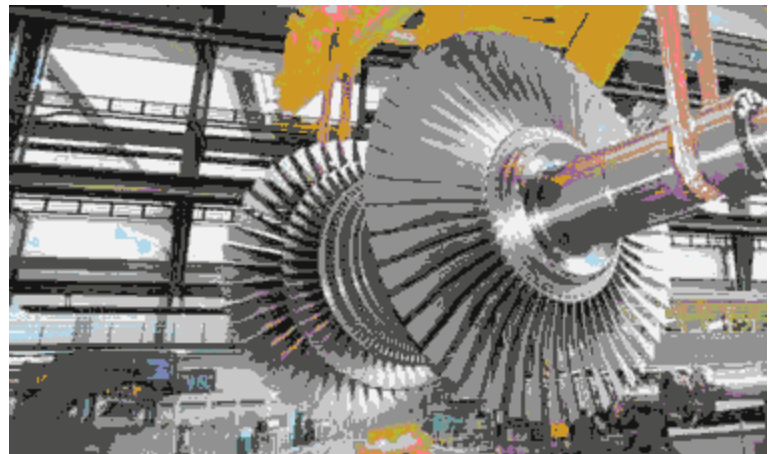
The tour is open to All APICS Members and their Guests. Share this Opportunity with a Colleague!

We will have refreshments and networking immediately following the plant tour.

#### Power Service

The 1200 Willis Road facility was heavily involved in Gas Turbine Assembly until the year 2002 when the rising cost of natural gas significantly affected the demand for gas turbines.

For the entirety of its existence, and currently, 1200 Willis Road has been involved in Steam & Gas Turbine repairs as well as Generator repairs. These repairs could be for Alstom turbines as well as for GE, Westinghouse/Siemens or Mitsubishi turbines.



Within the last two years, 1200 Willis Road has tooled up to make turbine blades. The original plan was to make blades for competitor units but has been expanded to include Alstom units as well. Come join us for this interesting and informative tour. If you are interested, reservations are required. Please signup with Ms. Sandra Faulkner at [President@APICSRichmond.org](mailto:President@APICSRichmond.org) or (804) 283-9710 by **Friday, October 6** if you will be able to attend.

(See Directions on Page 4)

## President's Message

Sandra Faulkner, CPIM

**GREETINGS!** Thanks again to those who attended our September Professional Development Meeting. This joint meeting with the Richmond Metro Chapter of the Institute for Supply Management (ISM-NAPM-VA) featured Mr. Dan Niccolucci, Vice President of Whiting-Turner Corporation. Mr. Niccolucci stepped through various aspects of Project Management; including methods, guidelines, and scheduling, and touched on subcontractors, Richmond resources, and progress payments during the Q&A. The event was well-coordinated with ISM and included a fantastic dinner that was provided by Wyeth. There were 76 attendees at the Wyeth Pharmaceuticals R&D Facility in Richmond, 26 from APICS, so there was plenty of opportunity for networking.

### Region XI Conference

Representatives from your Chapter will co-host the APICS **Region XI Conference** along with the Hampton Roads Chapter. The Conference takes place on Friday, October 6th, and Saturday, October 7th at the Patrick Henry Conference Center in Williamsburg, VA. Leaders from Chapters across South Carolina, North Carolina, and Virginia will converge for a quarterly meeting. If you have an interest in learning how the APICS organization works beyond the Chapter Level, you should attend this event. You can view the agenda at [www.apicsregionxi.org](http://www.apicsregionxi.org) and register by email with Teresa Gregory at [tgregory@ryrengines.com](mailto:tgregory@ryrengines.com).

### October Plant Tour

Our next Program offering is a Plant Tour of the **Alstom Power** facility on Willis Road to be held Tuesday, October 10th. The Tour starts promptly at 6:00pm. We will have refreshments and networking immediately following the plant tour. We have two tour guides for the evening: Mr. Steve Schottelkotte and Mr. Doug Braun. Thanks to Charles Tweed of Alstom for arranging this event for the Chapter. Read more about the Plant Tour on the [PDM page](#). 2006 APICS International Conference and Exposition

There is still time to register to attend the **2006 APICS International Conference and Exposition** at the Orange County Convention Center in Orlando, Florida, Sunday, October 29th through Tuesday, October 31st, 2006. (See Page 3 for registration links or visit [www.APICS.org](http://www.APICS.org) for more details)

### New for 2006:

#### World-Class Forum

APICS has partnered with Deloitte and other leading organizations such as Hewlett-Packard, Nokia, and Procter & Gamble to introduce World-Class Forum. Learn lessons from practitioners who design and build world-class supply chains.

#### Real-World RFID

Get a "from-the-ground-up" education on radio frequency identification (RFID). Learn not just the "how" but also the "why" behind this innovative technology. An interactive RFID demonstration event will help you build your understanding and solidify your knowledge of this important subject.

#### Interactive Educational Sessions

Take part in a new type of interactive sessions. On Monday, sessions will use new technology that enables each attendee to participate and become engaged in the presentation by having direct input.

Pay special attention to the [Education Corner](#) this month to see when the CPIM Workshops **Execution and Control of Operations (ECO)** and **Strategic Management of Resources (SMR)** are to be held.

Looking forward to the November PDM, we will have Ms. Rebecca A. Morgan, Fulcrum ConsultingWorks, as our speaker. Her program, entitled: "Finishing Strong: The Competitive Advantage", will reveal how performance trumps promises every time. This program will be held on Tuesday, November 14. Watch our [Events](#) web page for the location and other details, as they are finalized.

We look forward to your continued participation in the programs and events sponsored by your Richmond Chapter.

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## Education Corner

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### Ivana Perkinson, CPIM, Vice President - Education

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Hello Everyone. My primary subject for this month's October edition is to get our CPIM review courses back on track. We had to cancel the Detailed Scheduling and Planning class as well as the Execution and Control of Resources CPIM Review courses.

I have chosen the following dates as tentative make-up dates:

#### Detailed Scheduling and Planning:

Friday, October 20, 2006 8:00am - 5:00pm

Saturday, October 21, 2006 8:00am - 5:00pm

Saturday, October 28, 2006 8:00am - 5:00pm

Location: To Be Determined

Cost: \$295 for members, \$395 for non-members

#### Execution and Control of Operations:

Friday, December 1, 2006 8:00am - 5:00pm

Saturday, December 2, 2006 8:00am - 5:00pm

Saturday, December 9, 2006 8:00am - 5:00pm

Location: To Be Determined

Cost: \$295 for members, \$395 for non-members

I have received numerous inquiries from people who are interested in pursuing their CPIM certification. Please respond back to me if you are interested in the above classes and we will proceed with registration. These classes will be offered through the APICS Richmond chapter, rather than CCWA.

**NOTE: Prices will be going up in 2007**, so if you are thinking about certification, sign up now for the above classes. Some have asked if it is okay to start the CPIM series mid-stream. We have had many candidates take the classes out of order and still pass the certification exams. So, if you haven't taken Basics of Supply Chain Management or Master Planning of Resources, don't worry. Our Instructor's will explain the necessary background information to maximize your learning experience and prepare you for the exams.

Also, we will be offering a CSCP review course in the Spring of 2007. Wyeth Pharmaceuticals has generously offered to sponsor the location. The tentative plan is to hold a 4-day review course. As you may know, you only have one exam to pass in order to become a Certified Supply Chain Professional, so we would like the four days to be within one week for continuity. Again, please give us your feedback. Do you prefer Monday through Thursday or Tuesday through Friday?

I look forward to [hearing back](#) from our members!

There is still time to register to attend the  
**2006 APICS International Conference and Exposition**  
at the Orange County Convention Center in Orlando, Florida,  
Sunday, October 29th through Tuesday, October 31st, 2006.

General Information: <http://www.apics.org/education/conference/index.asp>

Hotel Registration: <http://www.apics.org/education/conference/housing.asp>

Conference Registration: <http://registration.expoexchange.com/ShowAPI061/Default.aspx>

## Membership Corner

### Anne Kraft, Vice President - Membership

I'd like to welcome our new members; it's great to have you in the Richmond Chapter! Please join us at our next [Professional Development Meeting](#) on October 10 at Alstom Power facility on Willis Road.

- ◆ **Daren Volpe, Sr.**, Qimonda
- ◆ **Ned Abed**, CPIM, Hamilton Beach/Proctor Silex Incorporated
- ◆ **Brian Brumbaugh**, Hamilton Beach/Proctor Silex Incorporated
- ◆ **Kenneth Clancy**, Hamilton Beach/Proctor Silex Incorporated
- ◆ **Kent Ford**, Atlantic Software Alliance

#### Individual Membership

Individual membership is open to professionals who wish to develop their operations management skills and would like to retain their own membership. It provides access to top-notch professional development opportunities, product and service discounts, and award-winning publications.

#### Corporate Membership

A company may elect to become an APICS Corporate member. By becoming a Corporate member, the company as a whole benefits from membership. When selecting this membership, a company designates five employee representatives to receive full membership privileges and to receive regular information from APICS. In addition, all employees from the same corporate location receive member discounts on courses, publications, and other educational resources. Company memberships belong to the company, all membership correspondence is sent to the central address, and the five representative memberships can be transferred to other employees whenever there are changes in personnel.

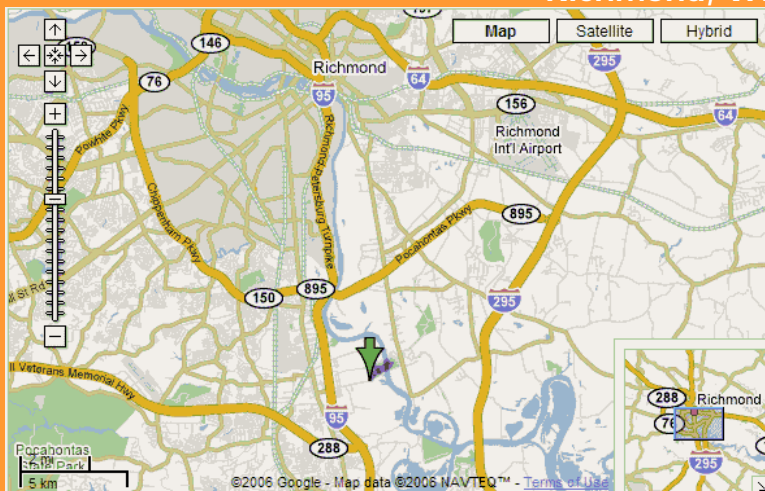
#### Joining APICS Richmond

Individual and Corporate memberships are obtained via the APICS International website at [www.apics.org](http://www.apics.org). Please let them know that you wish to join the Richmond chapter.

For additional information, contact Anne Kraft at [Membership@APICSrichmond.org](mailto:Membership@APICSrichmond.org).

#### Directions to:

**Alstom Power Facility**  
**1200 Willis Road**  
**Richmond, VA 23237**



#### From I-95 Heading South:

- Take Exit 64 (Route 613) Willis Road Exit
- Left at bottom of ramp.
- Go 1.1 miles to destination.

#### From I-95 Heading North:

- Take Exit 64 (Route 613) Willis Road Exit
- Right at bottom of ramp.
- Go 1.1 miles to destination.

## APICS Richmond Chapter, Inc. Board of Directors

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**APICS The Association for Operations Management is the global leader and premier source of the body of knowledge in operations management, including production, inventory, supply chain, materials management, purchasing, and logistics. Since 1957, individuals and companies have relied on APICS for its superior training, internationally recognized certifications, comprehensive resources, and worldwide network of accomplished industry professionals.**

**To learn more about the APICS community, visit [www.apics.org](http://www.apics.org).**



**APICS Richmond Chapter, Inc.**

**Attn: Sandra Faulkner, President  
P.O. Box 1566  
Mechanicsville, VA 23116**